

Join our team as a Senior Vice President of Development and Church Relations

About Presbyterian Communities of South Carolina

PCSC is a compassionate Christian ministry dedicated to enriching the quality of life for seniors of all faiths. We do this by owning and operating six Life Plan retirement communities across the state. Our longstanding mission guides our work, our relationships, and our commitment to excellence across all communities we serve. We enjoy close, supportive relationships with the Presbyterian churches in the state and denominational affiliates. The PCSC Foundation is a 501(c)(3) charitable Type I organization that supports the mission of PCSC.

Position Summary

The Senior Vice President of Development and Church Relations serves as the executive leader responsible for PCSC's fundraising strategy, church relations, and the overall direction of the PCSC Foundation. This newly created position reports to the CEO and represents a significant organizational investment in the growth, visibility, and strategic impact of philanthropy across PCSC.

As a member of the core executive leadership team, the Senior Vice President provides high-level guidance for PCSC's philanthropic initiatives, serves as the primary spokesperson for fundraising and church relations, and oversees the strategic development, alignment, and performance of the Foundation. This role is a senior leadership position with substantial influence and strategic decision-making responsibilities focusing on philanthropic priorities.

Key Responsibilities:

Strategic Fundraising Leadership

- Develop and execute long-term philanthropic strategy to increase charitable giving, planned gifts, and donor engagement.
- Lead vision, design, and execution of major funds, annual fundraising priorities, and capital campaigns.
- Identify, cultivate, solicit, and steward major donor prospects statewide (including residents and their families) through personal visits, relationship-building, and strategic engagement.
- Ensure appropriate donor recognition, including plaques, naming opportunities, and dedication events.

Planned Giving

- Grow and manage a robust planned giving program that includes bequests, legacy gifts, and charitable estate commitments.
- Promote planned giving through educational outreach, donor conversations, and strategic communication materials.

Church and Community Relations

- Strengthen and expand relationships with Presbyterian Church (USA) congregations, ministers, presbyteries, and church leaders throughout South Carolina.
- Present mission-centered programs to congregations, civic groups, and lay groups.
- Maintain a highly visible presence on PCSC campuses through regular visits, events, and interaction with residents, families, and staff.

Board Relations and Foundation Oversight

- Present reports to, and collaborate with, the Foundation's Board of Directors; Present reports to, and participate in, PCSC Board of Trustee meetings.
- Provide executive oversight for Foundation operations, staffing, and budget management. Supervise the Director of Annual Giving and Donor Engagement and the Foundation Assistant.
- Ensure donor records, gift acknowledgments, and financial stewardship practices are accurate, timely, and aligned with donor intent.
- Collaborate with the CEO and CFO to ensure the Foundation's investment manager supports the long-term philanthropic goals of PCSC.
- Oversee communications related to philanthropy, church relations, and donor publications.

Qualifications:

Minimum Education & Experience

- Bachelor's degree required.
- Minimum five years of fundraising or funds development experience.
- Demonstrated experience working effectively with faith-based organizations.
- Strong proficiency in Microsoft Outlook, Word, Excel, PowerPoint, and willingness to develop intermediate skills with Raiser's Edge NXT.

Preferred Qualifications

- Seven years of fundraising experience, including planned giving.
- Proven positive working relationships with Presbyterian Church (USA) congregations.
- Professional fundraising certification (e.g., CFRE) preferred.

Competencies

- Excellent verbal and written communication skills.
- Strong leadership, initiative, and delegation capability.
- Ability to plan, organize, and manage time effectively.
- Demonstrated stewardship of financial and human resources.
- Knowledge of legal and tax aspects of planned giving suitable to the role.

Please apply using the following link -

<https://recruiting.paylocity.com/Recruiting/Jobs/Details/4016305>

or

Email the resume and cover letter at mso-career@prescomm.org

PCSC is an Equal Opportunity Employer