

# SILICON VALLEY BUSINESS JOURNAL

## FACILITIES MANAGEMENT

# Stewards of the Built Environment

## Scott Pritchett, CPM, RPA

*President Commercial Operations | Woodmont Real Estate Services*

### STAFF

Silicon Valley Business Journal

An intuitive human resources executive changed Scott Pritchett's life 29 years ago when he interviewed for a financial analyst position at a real estate syndication firm. She knew he wasn't the right fit.

She took the outgoing, two-sport college athlete with a drive to win to meet the company's West Coast vice president of property management. Two hours later, Pritchett was a leasing agent reporting directly to the vice president. The chance meeting set Pritchett on professional course that would prepare him for a career of leadership roles in commercial property management. Earlier this year, he was named president of



commercial operations at Woodmont Real Estate Services, the largest independent property management firm in Northern California.

While Pritchett's commercial real estate career has been marked with success, he admits it isn't free of mistakes. In fact, he views mistakes as valuable teaching moments.

"You learn best from mistakes and failures along the way," he says. Pritchett acknowledges his first boss and mentor for providing guidance that fostered development, but also allowed him the freedom to make and correct mistakes. "Lots of great things have happened to me because of those early trial and

error learning experiences," he says. Pritchett hasn't lost sight of those formative years. The flexibility he was given to explore boundaries as an eager young professional helped influence his own leadership style. Chiefly, he notes the importance of being patient with those who enter the business with little experience.

Reflecting on his professional milestones, Pritchett points to his 17 years with Woodmont Real Estate Services as a career highlight. "It's the relationships I've formed with people both inside and around Woodmont that are by far my greatest professional achievement," he says. To Pritchett, property management is a business of people first with real estate simply the conduit.